

**INTEGRATION AGREEMENT FOR ANNUAL CONTRACT FOR ELEVATOR AND
ESCALATOR PREVENTIVE MAINTENANCE FOR CONVENTION AND SPORTS FACILITIES**

**REQUEST FOR COMPETITIVE SEALED PROPOSAL ("RFCSP")
NO.: 6100008337, 17-023**

This Agreement is entered into by and between the City of San Antonio, Texas, a home-rule municipal corporation (City), by and through its Director of Finance or said Director's designee, and Kone, Inc. (Contractor or Company), both of which may be referred to herein collectively as the "Parties".

The Parties hereto severally and collectively agree, and by the execution hereof are bound, to the mutual obligations herein contained and to the performance and accomplishment of the tasks hereinafter described.

1.0 CONTRACT DOCUMENTS

The terms and conditions for performance and payment of compensation for this Agreement are set forth in the following contract documents, true and correct copies of which are attached hereto and fully incorporated herein for all purposes, and shall be interpreted in the order of priority as appears below:

- 1.1 This Integration Agreement;
- 1.2 City's final posted RFCSP No. 6100008337, 17-023, including all attachments and exhibits thereto, and all addendums issued, with the addendum issued latest in time taking priority over earlier issued addendums; and
- 1.3 Contractor's signed response to City's RFCSP No. 6100008337, 17-023.

2.0 CHANGES TO SPECIFICATIONS

Section 004 - Specifications / Scope of Services are hereby modified as shown below.

- 2.1 Section 1.8 Minimum Maintenance Hours and Procedures, Paragraph A and B are revised to read as follows:

A. Contractor shall provide a minimum of one dedicated maintenance mechanic who shall remain onsite at City's Facilities to perform full time (40 hours per week) during City's Normal Business Hours for Preventive Maintenance. Contractor may divide the 40 hours among more than one maintenance mechanic, so long as there is a maintenance mechanic performing duties onsite at all times during City's Normal Business Hours. This shall be referred to as the Minimum Maintenance Hours Requirement or MMHR. Contractor further agrees to furnish additional maintenance helpers and/or maintenance mechanics, as needed, to assist the dedicated maintenance mechanic with on-site Preventive Maintenance services or other services that are included in the Monthly Preventative Maintenance fee at no additional cost, if needed in order to meet response times or to ensure that the maintenance schedule is maintained, if the dedicated maintenance mechanic is used to perform other covered services. It is the Contractors responsibility to

complete all required preventive maintenance tasks within the schedule agreed upon by the Contractor and Convention and Sports Facilities Department.

B. Staffing: Contractor shall provide adequate and dedicated personnel suitable to City, for Preventive Maintenance. During vacation periods, an alternate mechanic suitable to City shall be assigned to perform maintenance. The MMHR indicated above shall not include time expended for work billable under Items 6 and 8 on the Price Schedule. However, Contractor *may* use the dedicated maintenance mechanic to perform corrective repairs during the MMHR, provided there is no adverse impact to the required preventive maintenance schedule, and further provided that Contractor invoices City only for the parts for the corrective repair. Contractor shall not invoice City for non-covered repairs labor hours (Item 6 on the Price Schedule) if the corrective repair is performed during the MMHR. In other words, if City is already paying for the mechanic to be on-site, City shall not have to pay additional labor charges for that mechanic. If Contractor must bring in a second mechanic or helper to assist the mechanic who is dedicated to the MMHR, Contractor may invoice City for the additional mechanic at the rates stated in Item 6.

Time spent assisting City in performing tests of Firefighter's Emergency Operation and time spent accompanying City or their Elevator Consultant in performing tests, inspections, or reviews, are considered part of regular preventive maintenance and at no additional charge to the City.

- 2.2 Section 1.17, Section E. Out of Service Credits, Paragraph 6 is revised to read as follows:

City shall be the final authority on whether or not a service credit is invoked. When unusual situations arise, City will make a good faith effort to work with Contractor on an action plan to return the unit to service as soon as possible. In such circumstances, City may waive or reduce the Out of Service credits to prevent the Out of Service Credits from having a punitive effect. When a service credit has been invoked, City shall calculate such service credit and Contractor shall include the deduction on the next invoice following City's notice. The City must provide notice within 90 days of the date an event occurs that gives rise to the right to demand Out of Service credits, or the Out of Service credits will be waived for that event. If the amount of the Service Credit exceeds the amount of the invoice, Contractor must continue to apply the service credit to subsequent invoices until the full amount has been applied. If the contract is at the end of its term, Contractor shall pay City any balance due in Service Credits within 30 days of the contract's expiration or termination. Continual failures by Contractor to expedite work to correct malfunctions is cause for termination of the contract and use of performance bond monies to, among other things, effect required repairs.

3.0 OBSOLETE PARTS

Pursuant to Section 004 - Specifications / Scope of Services, Section 1.3, the parties hereby agree that the only parts that shall be considered obsolete, and the extent to which they shall be considered obsolete, are as follows.

3.1 Baxco and LMH (aka Lexco) Controllers. The City will bear the cost of replacement of the Baxco and LMH controllers, should they fail during the term of this agreement.

Replacement Costs:

Baxco: Labor Total \$48,000 Parts Total \$32,000

Note: These prices are per unit.

LMH: Labor Total \$90,000 Parts Total \$60,000

Note: These prices are per unit.

3.2 Magnetek Drive for Alamodome Elevators – The original drive is obsolete. The new drive requires a software change, as well. However, if replacement is required, KONE shall only charge for the materials, not labor, since the labor to replace the drive with a new one would not require a different amount of time to replace a non-obsolete component. Replacement Costs: Parts Total \$23,000.

Note: This price is per unit.

3.3 Vector Fixtures for Alamodome Elevators – The square button is available and shall not be considered obsolete; however, the Vector fixtures are not available due to the design of the fixtures. Therefore, replacement of the vector fixtures requires a complete fixture upgrade for the car operating panels and the hall fixtures, including any position indicators and key switches. Replacement Costs: Labor Total \$8,000 Parts Total \$12,000 Note: This price is per panel.

3.4 Starter Panel ES24-V and ES24V-B for Henry B. Gonzalez Convention Center Escalators – Components of the panel are available and shall be replaced by Kone at no additional charge, if replacement is required. If the complete panel requires replacement, KONE shall only charge for the panel, not the labor to replace the panel. Replacement Costs: Parts Total \$2,200 Note: This price is per panel.

4.0 PRICING

Contractor's pricing for all services are stated on RFCSP Attachment B, Price Schedule, Rev. 2 dated 7/24/17, which is attached hereto and incorporated herein by reference for all purposes, and replaces all prior Price Schedules submitted by Contractor for this RFCSP.

5.0 Prohibition on Contracts with Companies Boycotting Israel

5.1 Texas Government Code §2270.002 provides that a governmental entity may not enter into a contract with a company for goods or services, unless the contract contains a written verification from the company that it:

- (1) does not boycott Israel; and
- (2) will not boycott Israel during the term of the contract.

5.2 "Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes.

5.3 "Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company, or affiliate of those entities or business associations that exists to make a profit.

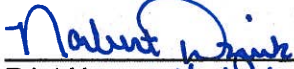
5.4 By submitting an offer to or executing contract documents with the City of San Antonio, Company hereby verifies that it does not boycott Israel, and will not boycott Israel during the term of the contract. City's hereby relies on Company's verification. If found to be false, City may terminate the contract for material breach.

6.0 ENTIRE AGREEMENT

This Agreement, together with its attachments and exhibits, if any, constitutes the final and entire agreement between the parties hereto and contains all of the terms and conditions agreed upon. No other agreements, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or to bind the parties hereto, unless the same are in writing, dated subsequent to the date hereto, and duly executed by the parties.


EXECUTED and **AGREED** to as of the dates indicated below. This Agreement may be executed in multiple copies, each of which shall constitute an original.

CITY OF SAN ANTONIO




Print Name: Norbert Dziuk
Title: Procurement Operations Lead
Date: 9/25/17

KONE, INC.



Print Name: Laura Turk
Title: Branch Manager
Date: 8.21.2017

Approved as to Form:



Assistant City Attorney

RFCSP ATTACHMENT B

PRICE SCHEDULE - Rev. 2 dated 7/24/17,

Prices in column B of Items 1 – 5 are for the standard Preventive Maintenance Services outlined in Section 004 - Specifications / Scope of Services, including Contractor's MCP. Prices in column C represent an additional monthly charge for the inclusion of all labor and parts for Corrective Repairs. City may choose to include column C pricing, at its option, on any item or group of items of Equipment.

CONTRACTOR MUST PROVIDE A MONTHLY PREVENTIVE MAINTENANCE PRICE AND MONTHLY A PREMIUM PRICING TO BE CONSIDERED RESPONSIVE.

EXAMPLE:

Based on the example below, should the City select Preventive Maintenance Services only for Item 1A, the price would be \$100.00 (Column B) per month. Should the City select the Premium Services for Item 1A, the price would be \$150.00 (Column D) per month.

Description (KONE Elevators)	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price Price Per UOM (C)	Total Price per Month If City chooses both PM and Premium Services (B + C = D) (D)	Location (E)
1A. Elevator P1 (1992, 5-Stop Traction) Decal # 021824, Serial # CT72402	12	MONTH	\$100.00	\$50.00	\$150.00	South Loading Deck

ITEM 1: ALAMODOME

ITEM 1	MAINTENANCE SERVICES – ALAMODOME					
Description (KONE Elevators)	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price (C)	Total Price per Month If City chooses both PM and Premium Services (B + C = D) (D)	Location (E)
1A. Elevator P1 (1992, 5-Stop Traction) Decal # 021824, Serial # CT72402	12	MONTH	\$426.13	\$1,075.24	\$2,131.55	South Loading Deck
1B. Elevator P2 (1992, 5-Stop Traction) Decal # 021821, Serial # CT72400	12	MONTH	\$426.13	\$1,075.24	\$2,131.55	West 50

Description (KONE Elevators)	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price (C)	Total Price per Month If City chooses both PM and Premium Services (B + C = D) (D)	Location (E)
1C. Elevator P3 (1992, 5-Stop Traction) Decal # 021820, Serial # CT72401	12	MONTH	\$426.13	\$1,075.24	\$2,131.55	West 50
1D. Elevator P4 (1992, 5-Stop Traction) Decal # 021827, Serial # CT72396	12	MONTH	\$426.13	\$1,075.24	\$2,131.55	North
1E. Elevator P5 (1992, 5-Stop Traction) Decal # 021828, Serial # CT72397	12	MONTH	\$426.13	\$1,075.24	\$2,131.55	North
1F. Elevator P6 (1992, 5-Stop Traction) Decal # 021825, Serial # CT72398	12	MONTH	\$426.13	\$1,075.24	\$2,131.55	East 50
1G. Elevator P7 (1992, 5-Stop Traction) Decal # 021826, Serial # CT72399	12	MONTH	\$426.13	\$1,075.24	\$2,131.55	East 50
1H. Elevator P8 (1993, 2-Stop Traction) Decal # 007947, Serial # 7562	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	Dumb Waiter (HOF to Top of Dome)
1I. Freight Elevator F1 (1992, 5- Stop Traction) Decal # 021822, Serial # CT72403	12	MONTH	\$426.13	\$1,075.24	\$2,131.55	South Freight
1J. Freight Elevator F2 (1992, 5- Stop Traction) Decal # 021823, Serial # CT72404	12	MONTH	\$426.13	\$1,075.24	\$2,131.55	South Freight
Subtotal Elevators				\$ 16,560.78	\$20,700.97	
1K. Escalator 1 Decal # 021829, Serial # CT72394	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	North – field to Plaza
1L. Escalator 2 Decal # 021830, Serial # CT72395	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	North – field to Plaza
Subtotal Escalators				\$ 7,193.02	\$8,991.28	
TOTAL Maintenance Services – Alamodome				\$ 23,753.80	\$29,692.25	

ITEM 2: HENRY B. GONZALEZ CONVENTION CENTER

ITEM 2		MAINTENANCE SERVICES – HENRY B. GONZALEZ CONVENTION CENTER				
Description (Dover Hydraulic Elevators)	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price (C)	Total Price per Month If City chooses both PM and Premium Services (B + C = D) (D)	Location (E)
2A. PASSENGER # 4, 1996 Decal # 46994 Serial # EH-5352, 2-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	West Lobby
2B. PASSENGER # 6, 1999 Decal # 46993, Serial # EH5353, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	Service Hallway LDR
2C. PASSENGER # 8, 1999 Decal # 44658, Serial # EH5354, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	West Registration
2D. PASSENGER # 10, 1999 Decal # 44713, Serial # EH5355, 2-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	West Concourse by Room 208
2E. PASSENGER # 11B, 2015, Decal # 86928, Serial # 20371424, 5-Stop, Traction	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	Hall 4 Loading Dock
2F. PASSENGER # 12, 1999 Decal # 40300, Serial # EH5356, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	Hall 4
2G. PASSENGER # 13, 1999 Decal # 40299, Serial # EH5357, 2-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	Hall 3
2H. PASSENGER # 14, 1999 Decal # 44604, Serial # EH5358, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	Park View Hemisphere Ballroom
2I. PASSENGER # 17B, 2012 Decal # 82315 Serial # EBA579, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	Kitchen Hemisphere Ballroom North
2J. PASSENGER # 23, 2015, Decal # TXE 091208, Serial # 20371420, 3-Stop, Traction	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	Administration 1.5
2K. PASSENGER # 24, 2015, Decal # TXE 091215, Serial # 20371422, 5-Stop, Traction	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	Main Lobby Hall 1

Description (Dover Hydraulic Elevators)	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price (C)	Total Price per Month If City chooses both PM and Premium Services (B + C = D) (D)	Location (E)
2L. PASSENGER # 25, 2015, Decal # TXE 091216, Serial # 20371423 , 5-Stop, Traction	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	Main Lobby Hall 1
2M. PASSENGER # 26, 2015, Decal # TXE 091202, Serial # 20372440, 3-Stop, Traction	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	Main Lobby Hall 2
2N. PASSENGER # 27, 2015, Decal # TXE 091203, Serial # 20372441, 3-Stop, Traction	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	Main Lobby Hall 2
2O. PASSENGER # 28, 2015, Decal # TXE 091232, Serial # 20371421 , 4-Stop, Traction	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	South Exterior Entrance
2P. FREIGHT # 5, 1996 Decal # TBD, Serial # EH-5360, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	West Lobby
2Q. FREIGHT # 9, 1999 Decal # 44628, Serial # EH 5361, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	West Registratio n North Svc
2R. FREIGHT # 11, 1999 Decal # 40279, Serial # EH 5362, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	Hall 4 Loading Dock
2S. FREIGHT # 16, 1999 Decal # 44601, Serial # EH 5364, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	Hall 4 Loading Dock
2T. FREIGHT # 17, 1999 Decal # 40247 Serial # EH 5363, 3-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	Kitchen Hemisfair Ballroom North
Subtotal Elevators				\$24,861.10	\$31,076.37	
2U. Escalator 1 - Down – Decal # 44760, Serial # 91270	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West Registratio
2V. Escalator 1 - Up – Decal # 44759, Serial # 91271	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West Registratio
2W. Escalator 2 - Up – Decal # 44761, Serial # 91272	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	South West Lobby Entrance

Description (KONE Escalators)	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price (C)	Total Price per Month If City chooses both PM and Premium Services (B + C = D) (D)	Location (E)
2X. Escalator 2 - Down – Decal # 44762, Serial # 91273	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	South West Lobby Entrance
2Y. Escalator 3A - Up – Decal # 44758, Serial # 91273	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West Registratio n to 205- 207
2Z. Escalator 3A - Down – Decal # 44754, Serial # 91277	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West Registratio n to 205- 207
2AA. Escalator 3B - Up – Decal # 44757, Serial # 91278	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West Registratio n to 006- 009
2BB. Escalator 3B - Down – Decal # 44755, Serial # 91275	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West Registratio n to 006- 009
2CC. Escalator 4 - Up – Decal # 44752, Serial # 91279	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West Registratio n to 205- 207
2DD. Escalator 4 - Down – Decal # 31440, Serial # 91274	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West by 008 to 1069 Rooms
2EE. Escalator 5 - Up – Decal # 44715, Serial # 91280	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West by 1069 to 208 Rooms
2FF. Escalator 5 - Down – Decal # 44714, Serial # 91281	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	West by 1069 to 208 Rooms
2GG. Escalator 6 - Up – Decal # 44707, Serial # 91282	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Hemisfair Ballroom
2HH. Escalator 6 - Down – Decal # 44706, Serial # 91283	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Hemisfair Ballroom
2II. Escalator 7 - Up – Decal # 44709, Serial # 91284	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Hall 4
2JJ. Escalator 7 - Down – Decal # 44708, Serial # 91285	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Hall 4

Description (KONE Escalators)	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price (C)	Total Price per Month If City chooses both PM and Premium Services (B + C = D) (D)	Location (E)
2KK. Escalator 8 - Right – Decal # 44710, Serial # 91287	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Hall 3
2LL. Escalator 8 - Left – Decal # 44711, Serial # 91286	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Hall 3
2MM. Escalator 8 - Center – Decal # 44712, Serial # 91288	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Hall 3
2NN. Escalator - 9A - Down – Decal # 091213, Serial # 20371203	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Main Lobby
2OO. Escalator - 9B - Up – Decal # 091214, Serial # 20371204	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Main Lobby
2PP. Escalator - 10A - Down – Decal # 091211, Serial # 20371205	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Main Lobby
2QQ. Escalator - 10B - Up – Decal # 091212, Serial # 20371206	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Main Lobby
2RR. Escalator - 11A - Down – Decal # 89002, Serial # 20371208	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	In Front of Hall 2
2SS. Escalator - 11B - Up – Decal # 89003, Serial # 20371207	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	In Front of Hall 2
2TT. Escalator - 12A - Down – Decal # 091222, Serial # 20371209	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Concourse Level to 3 rd Floor
2UU. Escalator - 12B - Up – Decal # 091223, Serial # 20371210	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Concourse Level to 3 rd Floor
2VV. Escalator - 13A - Down – Decal # 091218, Serial # 20371211	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Concourse Level to 2 rd Floor Room 303A
2WW. Escalator - 13B - Up – Decal # 091219, Serial # 20371212	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Concourse Level to 2 rd Floor Room 303A
2XX. Escalator - 14A - Down – Decal # 091224, Serial # 20371213	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Hall 2
2YY. Escalator - 14B - Up – Decal # 091225, Serial # 20371214	12	MONTH	\$899.13	\$3,596.51	\$4,495.64	Hall 2
Subtotal Escalators				\$111,491.82	\$139,364.78	
TOTAL Maintenance Services – Convention Center				\$136,352.92	\$170,441.15	

ITEM 3: LILA COCKRELL THEATER

ITEM 3	MAINTENANCE SERVICES – LILA COCKRELL THEATER					
Description (Garaventa Traction Elevators)	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price (C)	Total Price per Month If City chooses both PM and Premium Services (B + C = D) (D)	Location (E)
3A. PASSENGER # 19, 1966 Decal # 77936, Serial # 20018393, 4-Stop	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	THEATER NORTH WEST
3B. PASSENGER # 20, 1966 Decal # 77937, Serial # 20018397, 4-Stop	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	THEATER SOUTH WEST
3C. FREIGHT # 21, 1966 Decal # 77938, Serial # 327834, 2-Stop	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	THEATER BACK STAGE
3D. Wheelchair Lift # 22, 2010 Decal # 65476 Serial # 2031474, 2-Stop	12	MONTH	\$110.84	\$443.36	\$554.20	THEATER DRESSING ROOMS
TOTAL Maintenance Services – Lila Cockrell				\$4,252.47	\$5,315.59	

ITEM 4: OTHER CONVENTION AND SPORTS FACILITIES

ITEM 4		MAINTENANCE SERVICES – OTHER CONVENTION AND SPORTS FACILITIES					
Description (Dover 2- Stop, Hydraulic Elevators)	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price (C)	Total Price per Month If City choses both PM and Premium Services (B + C = D) (D)	Location (E)	
4A. INSTITUTO CULTURAL de MEXICO, 2001, Decal # 51275 Serial # 8006-666	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	INSTITUTO CULTURAL de MEXICO – Hemifair Park	
4B. UNIVERSITY OF MEXICO, 1989, Decal # 15042 Serial # E86696	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	UNIVERSITY OF MEXICO – Hemifair Park	
4C. BUILDING 277-HEMISFAIR PARK, 1986, Decal # 19488, Serial # E90014, 2-stop Hydraulic	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	BUILDING 277- Hemifair Park	
TOTAL Maintenance Services – Other Facilities				\$3,640.80	\$4,551.00		

ITEM 5: ADDITIONAL EQUIPMENT ADDED DURING TERM OF CONTRACT

ITEM 5						
Description (unknown at time of solicitation) *	Annual Quantity (A)	UOM	Preventive Maintenance Price Per UOM (B)	Premium Price (C)	Total Price per Month If City chooses both PM and Premium Services (B + C = D) (D)	
5A. Elevator (2-Stop Hydraulic)	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	
5B. Elevator (3-Stop Hydraulic)	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	
5C. Elevator (4-Stop Hydraulic)	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	
5D. Elevator (5-Stop Hydraulic)	12	MONTH	\$303.40	\$1,213.60	\$1,517.00	
5E. Elevator (2-Stop Traction)	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	
5F. Elevator (3-Stop Traction)	12	MONTH	\$324.44	\$1,297.76	\$1,622.19	
5G. Elevator (4-Stop Traction)	12	MONTH	\$426.31	\$1,705.24	\$2,131.55	
5H. Elevator (5-Stop Traction)	12	MONTH	\$426.31	\$1,705.24	\$2,131.55	
Subtotal Additional Elevators				\$10,860.40	\$13,575.50	
5I. Escalator	12	MONTH	\$899.13	\$3,596.52	\$4,495.65	
Subtotal Additional Escalators				\$3,596.52	\$4,495.65	
TOTAL Maintenance Services – Add'l Equipment				\$14,456.92	\$18,071.15	

* City does not anticipate adding any equipment during the term of this contract, but would like to establish pricing in the event equipment is added. The items stated in Item 5 above are not estimated quantities or descriptions of planned installations.

ITEM 6: NON-COVERED REPAIRS

ITEM 6	Non-Covered Repairs			
Description	Estimated Annual Quantity	UOM	Price Per UOM	Extended Total Price
	(A)		(B)	(A) x (B) = (C)
6A. Non-Covered Repairs – Mechanic Normal Business Hours (Hourly)	180	HR	\$155.25	\$27950.40
6B. Non-Covered Repairs – Mechanic Helper Normal Business Hours (Hourly)	165	HR	\$129.90	\$21,433.50
6C. Non-Covered Repairs – Mechanic Overtime Hours (Hourly Rate)	85	HR	\$234.00	\$19,890.00
6D. Non-Covered Repairs – Mechanic Helper Overtime Hours (Hourly Rate)	76	HR	\$192.40	\$14,622.40
TOTAL Non-Covered Repairs				\$83,896.30

ITEM 7: PARTS REQUIRED FOR OTHER SERVICES

ITEM 7	PARTS REQUIRED FOR OTHER SERVICES	
Contractor's markup percentage over contractor's cost	25%	

NOTE: Manufactures price will be based on listed catalogue price.

Contractor shall provide City with a copy of the invoice received by Contractor's showing Contractor's original cost for the part at the time Contractor bills city for the part.

If the Contractor is the manufacturer of the part, then Contractor shall not charge a mark-up percentage.

ITEM 8: Event Standby Services

ITEM 8	Event Standby Services			
Description	Estimated Annual Quantity (A)	UOM	Price Per UOM (B)	Extended Total Price (A) x (B) = (C)
8A. Event Standby Service -- Mechanic Normal Business Hours (Hourly)	200	HR	\$155.25	\$31,056.00
8B. Event Standby Service -- Mechanic Helper Normal Business Hours (Hourly)	170	HR	\$129.90	\$22,083.00
8C. Event Standby Service -- Mechanic Overtime Hours (Hourly Rate)	100	HR	\$234.00	\$23,400.00
8D. Event Standby Service -- Mechanic Helper Overtime Hours (Hourly Rate)	15	HR	\$192.40	\$2,886.00
TOTAL Event Standby Services				\$79,425.00

Prices will remain firm for the five (5) year base period. Contractor shall be allowed one (1) price increase effective October 1, 2022 for the prices stated in Items 1-6 and Item 8. This price increase will be in effect for the renewal period only, if this contract is renewed.

Price Increase for the renewal Period: 2.5 %

Payment Terms: Prompt payment discount N/A % N/A days (if no discount is offered, net 30 will apply).

